



Information Integration Group, Inc.

SAGE 100 ERP



Rental Vertical Solutions

Rental Maestro for Sage 100 ERP (4.5 SQL / Business Objects Compliant)

Information Integration Group, Inc. (IIG) is a leading provider of Industry Specific Rental for small to mid-sized companies since 1991.

The Rental Maestro product developed by IIG integrates seamlessly with Sage 100 ERP products. This powerful enhancement can handle all your rental needs from order entry to generation of rental contracts.

Business Management Solution for the Rental Industry



- Complete software for rental and crew management
- Manages rental operations from generation of quotes, to flexible pricing and billing, to viewing inventory availability, to streamlined warehouse operations
- Provides for a fully integrated software solution across all applications
- Rental Maestro is build on the leading Sage 100 ERP products, it utilizes the full functionality of all available modules
- Tracks costing of jobs by rolling up revenue and expenses for products sold, rentals, crews and sub-rentals
- Integrates with leading Sage CRM package for complete end-to-end solution
- Allows for scheduling of deliveries and pickup
- Allows users to sell and rent on the same transaction, as well as selling or renting the same item.

Rental Industry Specific features:

Billing and Pricing

- Flexible Pricing Options - daily, weekly, monthly, user defined period, or set amount per item
- Flexible Invoicing Options - bill in advance, upon return, periodically, allows for setting invoicing policy for the extended rentals
- Allows for entry of different rental and billing periods by order
- Generate user definable rental contract, invoice or pull sheet forms
- Allows for tracking and billing of missing and damaged inventory.
- Bill customers for missing and damaged products

Inventory Management

- Track status of serialized items, allows for creation of user definable serialized item status codes
- View time based inventory availability – drill down to specific orders for a given period
- Orders are managed by allowing users to process partial returns, early returns, late returns. Each item’s billing is reconciled when returned.
- Allows for generation of sub-rental purchase orders from the Order Entry program; tracks and allows for returning of sub-rentals to vendors
- Allows for scheduling of preventive maintenance tasks for equipment
- Tracks past rentals of serialized items

Crewing

- Allows for required skill verification by nature of task and check for scheduling conflicts
- Allows for entry of required crewing at the time of rental order entry
- Allows for collection and invoicing of work done by the crew at the field. Allows for loading of tracked information into the Payroll system

Supported Platform
Sage 100 ERP



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