

# **Rental Processing For Sage MAS 500**

457 Palm Drive Glendale, CA 91202 818-956-3744 818-956-3746 sales@iigservices.com

www.iigservices.com

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## **Table of Contents**

| IIG Enhancements              |    |
|-------------------------------|----|
| IIG Enhancement Maintenance   |    |
| IIG Enhancement Registration  | 4  |
| Introduction                  | 6  |
| Setup Activities              |    |
| Setup Rental Terms            |    |
| Rental Options                |    |
| Maintain Items                |    |
| Rental Order Processing       |    |
| Enter Sales Orders and Quotes |    |
| Rental Availability           |    |
| Rental Status Explorer        |    |
| View/Edit Rental Returns      |    |
| Rental Invoice Generation     | 30 |
| Track Missing/Damaged Rentals |    |
| Serialized Items Rental Board |    |
| IIG Created Tasks             | 37 |

## **IIG Enhancements**

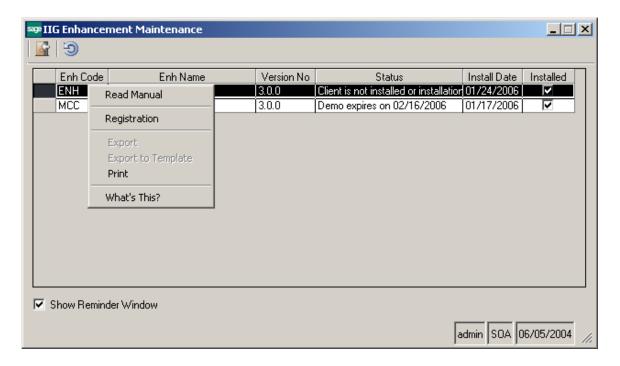
#### **IIG Enhancement Maintenance**

The **IIG Enhancement Maintenance** task has been added to enable getting information about the added IIG Enhancements to Sage MAS 500.

The lines are added to **IIG Enhancement Maintenance** after enhancements server setup is completed for the first time.

The **Version No** field shows the enhancement version (server version).

The **Installed** field is unchecked when server installation is failed.



Select the enhancement and right click on it. The context menu will appear, from where it is possible to read the detailed information about the enhancement from the manual in .pdf format, register it, etc.

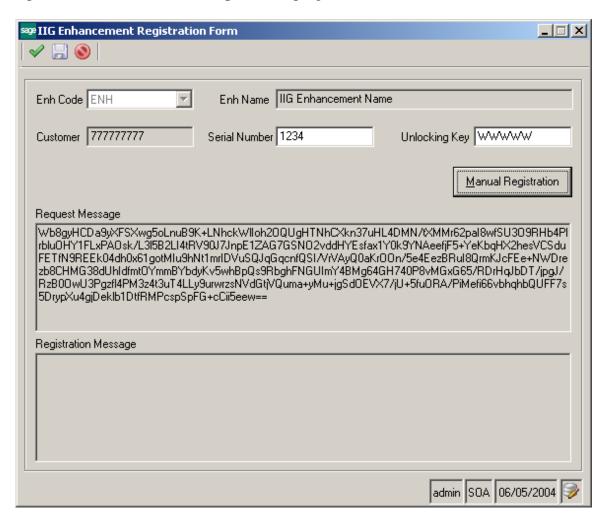
The enhancement registration process will be described in the next section.

## **IIG Enhancement Registration**

IIG Enhancement should be registered to be able to use it. If registration is not performed, the enhancement will work in a demo mode with full functionality in 30 days. When the demo date is expired, the added enhancement does not function until performing registration.

The **IIG Enhancement Registration** has been added to enable registering the added **IIG Enhancements**.

Open the IIG Enhancement Registration program.



From the **Enh Code** drop-down box select the enhancement to be registered.

Enter **Serial Number** and **Unlocking Key** provided by IIG. **Customer** is the User Customer of the Sage MAS 500 (use **Maintain Site** task to enter **User Customer**).

Click the **Manual Registration** to obtain the **Request Message** for registration.

The **Request Message** will be sent to IIG, and the **Registration Message** will be provided.

The following Enhancement Reminder screen will be displayed once a day while running the enhanced programs.



Check the **Don't show this dialogue** if you don't want to see this dialogue again.

#### Introduction

**Rental Processing** for Sage MAS500 handles all your rental accounting requirements, in detail, from initial order entry processing up to the tracking of missing and damaged rentals.

IIG's **Rental Processing** for Sage MAS500 enhancement provides:

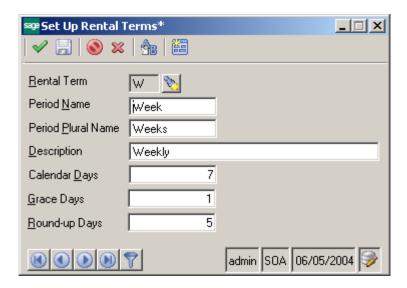
- ➤ Unlimited rental terms (daily, weekly ....);
- ➤ Ability to sell and rent the same item;
- > Entering rental rates based on rental terms for each item;
- ➤ Ability to sell and rent from the same warehouse;
- Time based (daily, weekly, etc.) and percent of sale price rental rates;
- Prorating, round up and best pricing extended rentals;
- > Up front, periodic and upon return billing;
- ➤ Ability to bill periods in advance;
- > Selling and renting items in the same order/invoice;
- Automatic conversion of rental rate to the specified currency and unit of measure;
- ➤ Ability to return rentals to a warehouse/bin other than originally shipped;
- > Tracking of missing and damaged rentals.

# Setup Activities

## Setup Rental Terms

The **Rental Term** represents rental time periods such as **D** (**Day**), **W** (**Week**) and **M** (**Month**).

The **D** (**Day**) **Rental Term** is required for the Company and it is set up in the system during the enhancement installation for the Companies with SO module already activated.



Enter the **Calendar Days** represented by the specified **Rental Term**. Based on this field the number of billing periods for the rental will be determined. It will be used also for Rental rate conversions when replacing the selected Rental Term with another.

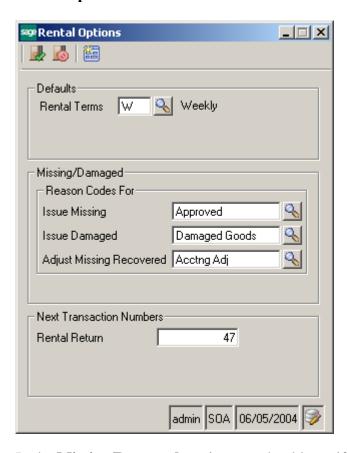
Sometimes rentals are returned after some days have passed from whole periods. Those days can be graced or rounded-up based on **Grace Days** and **Round-up** settings. The entered **Grace Days** and **Round-up Days** will be defaulted on the Item and can be changed for each Item. The **Rental Rates** for Items will be setup based on Rental Terms.

The **Rental Rates** for Items will be setup based on the Rental Terms.

# Rental Options

**Rental Options** program has been added to the **Sales Order** module. Set these options to streamline rental processing or specify parameters to be used during rental processing.

The **Rental Terms** specified in the **Defaults** section of **Rental Options** screen will be set as default in the system.



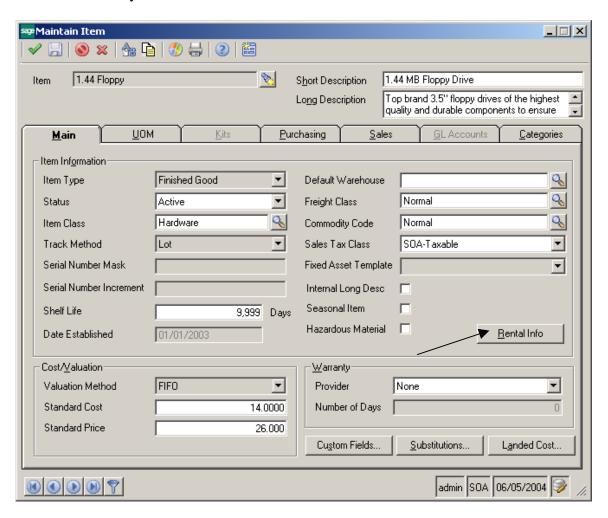
In the **Missing/Damaged** section you should specify the **Reason Codes** correspondingly for IM Issue Transactions that will be generated for missing, damaged rentals and the missing rentals that have been recovered.

The Transaction Number to be generated after the rental has been returned is displayed in the **Next Transaction Numbers** section.

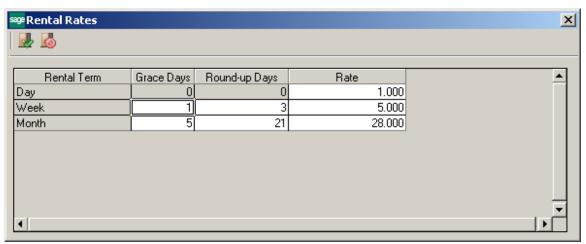
#### Maintain Items

To be able to rent an Item it is necessary to check the **Allow Rent** option and setup the **Rental Rates** based on the **Rental Terms**.

Click the **Rental Info** button added on the **Maintain Items** screen or just run the **Maintain Rental Items** program to enter the necessary information.







The **Grace Days** and **Round-up Days** are defaulted from the Rental Terms and can be changed for each item. The specified **Rates** are based on the home currency of the current Company and the Item's Stock Unit of Measure.

After you've checked the **Allow Rent** box and setup the **Rental Rates** for an Item you can proceed to creating Orders.

Note: If the same Item is sold and rented at the same time then the Revenue Amount for that item in the Sales History will contain the Rental (Sales) Amount as well. If you want to separate those amounts, setup separate Item for Rent only.

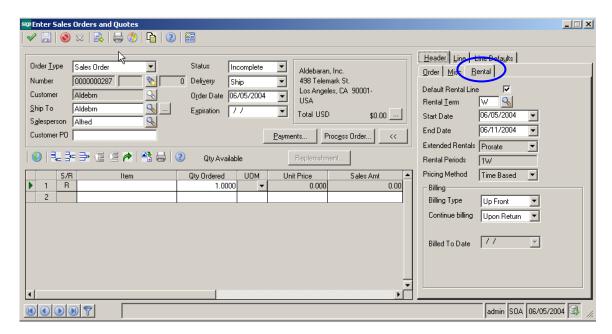
# Rental Order Processing

#### Enter Sales Orders and Quotes

In Sage MAS500 you can use the **Enter Sales Orders and Quotes** program for renting items. This program supports entry of both Sales and Rent lines in the same Order.

The **Rental** sub tab has been added on the **Header** tab of the **Enter Sales Orders and Quotes** screen to allow specifying rent conditions for the order.

If the **Default Rental Line** box is checked all the newly entered lines will be specified as Rental.



The **Rental Term** specified in the **Rental Options** program will be set by default but the user can change it.

The Order Date will be set as the Rent Start Date by default. The End Date is calculated based on the Calendar Days of the selected Rental Term. Both Start Date and End Date are included in the rental period. Thus, when the Start Date is equal to End Date, it is considered as 1 rental day.

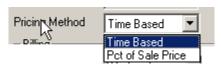


Extended Rentals field determines how rental periods will be calculated. It can be Prorate, Best Pricing, or Round Up.

**Prorate** means that incomplete period will be represented as fraction of the period. For example, if the **Rental Term** is W (Weekly, Calendar Days = 7), 26 days will be calculated as 26 / 7 and the Rental Periods will be defined as 3.71W.

**Best Pricing** means that the **Rental Periods** will be calculated exactly by whole periods. For example, 26 days will be represented as 3 weeks 5 days.

**Round Up** means that the rental period will be increased to the next whole number when an incomplete period remains. For example, if the **Rental Term** is W(Weekly), then 15 or 20 days will be equally calculated as 3 weeks.



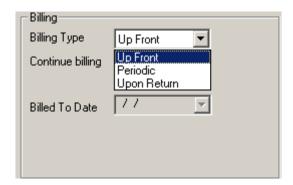
The **Pricing Method** determines how the item prices/rates will be calculated. It can be either **Time Based** or **Pct of Sale Price**.

For **Time Based** pricing, the rental rates will be retrieved from the rates entered in the **Maintain Rental Items** program.

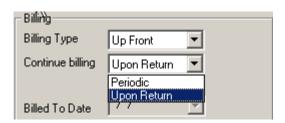


Select the **Pct of Sales Price** and the rental rate for the Rental Term specified on the header will be calculated based on the Item's Sales Price and the specified percent. In case the Rental Term set on the line differs from the Header term, the derived item rate will be converted to the line's term based on the Calendar Days.

Unlike the Sales Lines, that are billed when shipment is committed, Rental lines can be billed based on special option specified in the **Billing** section.

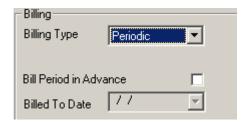


Billing Type can be set to Up Front, Periodic or Upon Return.



#### Up Front

All shipped rental items along with the sale lines are billed in advance for the whole rental period specified in the lines when shipment is committed. The **Continue billing** field determines how to continue billing rentals when rental period finishes, but rentals are not returned. You can choose to continue billing periodically or upon return.



#### Periodic

The rental lines are billed by periods. The header's **Rental Term** is accepted as Period. The **Start Date** is considered the start of the billing. The number of days for the period is the calendar days of the Rental Term.

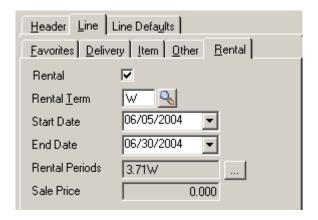
The **Bill Period in Advance** field becomes visible. If the customer should be billed for a period in advance, then check the **Bill Period in Advance** box. All shipped rental

items along with the sale lines are billed in advance for the first period when shipment is committed

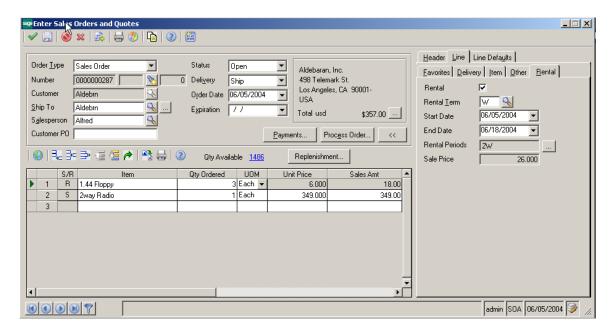


#### Upon Return

Rental lines are billed after they are returned. Only Sales lines are billed during shipment and the rental lines are billed by the **Rental Invoice Generation** program (see below).



The **Rental** sub tab added on the **Line** tab of the **Enter Sales Orders and Quotes** program allows you to enter information for each rental line.



Check the **Rental** box to rent the item; otherwise the line will be considered as usual sales line.

Here you can easily switch from Sales lines to Rental and vice versa.

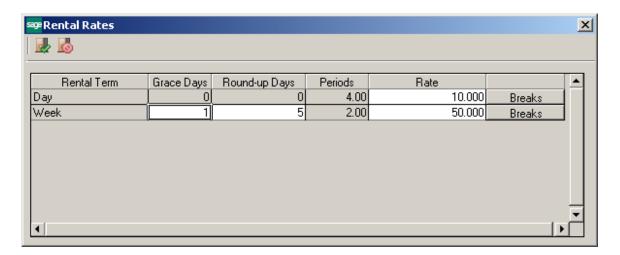
The S/R column added in the grid displays correspondingly **R** for Rental and **S** for Sales lines.

Only the Items with the **Allow Rent** flag set in the Maintain Rental Items program are displayed in the Item Lookup Window for rental lines.

The Rental Term, Extended Rental, Start and End Dates are defaulted from the header and can be changed for each rental line.

Depending on the **Extended Rental** setting the Rental Periods will be calculated and corresponding Rates will be defined for the specified Rental Term. For **Prorate** and **Round Up** extended rentals, only the rate of the selected Rental Term will be defined. For **Best Pricing**, the rates of all rental terms setup for the Item will be used. The **Grace Days** and **Round-up Days** can also be specified and the rental periods will be calculated taking into account these settings.

At first, Grace Days is considered, then Round-up Days, and then Extended Rental setting is applied. For example in case of Rental Period =2W 4D, and the Grace Days for W (Week) is specified 4 or more, the Rental Period will be considered 2W. If Grace Days is less than 4, no days will be graced. Then, if Round-up Days is 4 or less, Rental Period will be rounded-up and calculated as 3W. Otherwise Extended Rental setting will be applied. These settings are applied when billing returned rentals. Click the button next to the Rental Periods field to see/edit rental rates.



By default the **Grace Days** and **Round Up Days** fields' values are defaulted from the Item's Rental Rates and can be changed here.

**Rental Rates** will be automatically converted based on the Unit of Measure and the currency used for the Order.

The **Unit Price** for the Rental line is the rent amount for the line's entire rental period for the Qty Ordered=1.

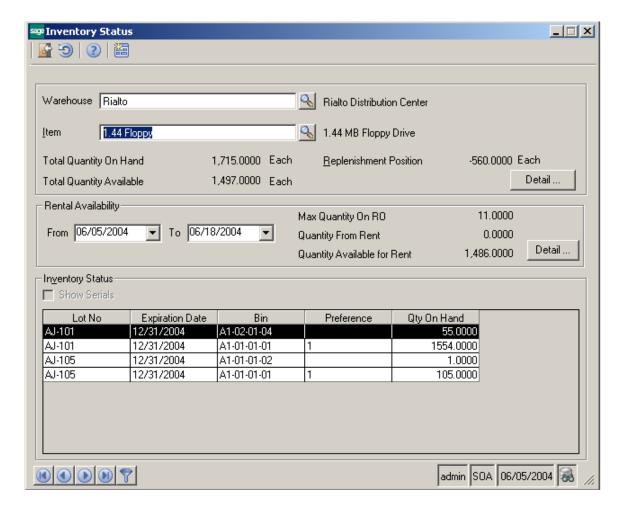
For rental lines the **Unit Cost** is set to zero and the **Gross Profit** is 100% always.

Sales Tax is not calculated for Rental Lines.

The Rental item quantities are excluded from availability only for rental period specified on the line and then the Rental Items become available for next rent after they are returned. So the **Rental Availability** is adjusted based on the selected date range.

Click on the **Qty Available** link to view the **Inventory Status** inquiry.

The **Rental Availability** section has been added in the **Inventory Status** program to allow getting information about the available rentals for the selected period.



**Max. Qty On RO** is the total quantity on all open orders for which the rent period has intersections with the selected date range.

**Quantity From Rent** displays the quantity to be returned before the selected **From** date.

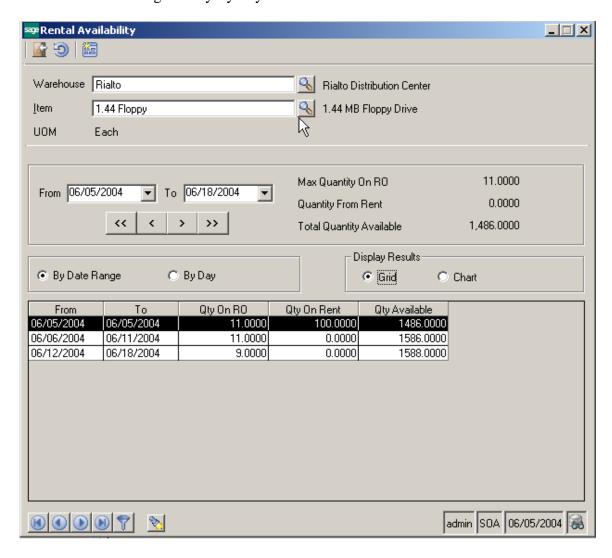
**Total Quantity Available** for rent is calculated as the Item's **Total Quantity Available** for sale - **Max Quantity On RO** (if the **Exclude Qty On SO** flag is set in the IM Options) + **Quantity From Rent.** 

You can get more detail information about the rentals flow by the **Rental Availability** program. Click the **Detail** button or just run the program from the menu.

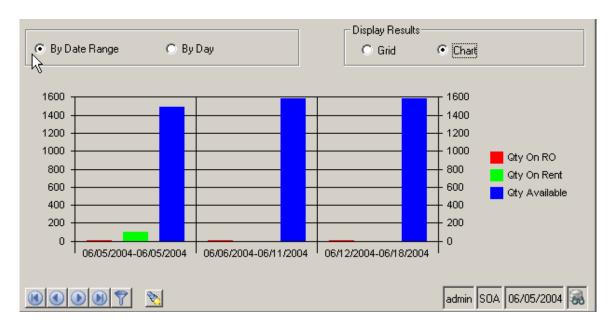
# Rental Availability

Enter Warehouse, Item and specify the date range to view rental availability.

You can choose the information to be displayed either by the selected Date range or day-by-day.



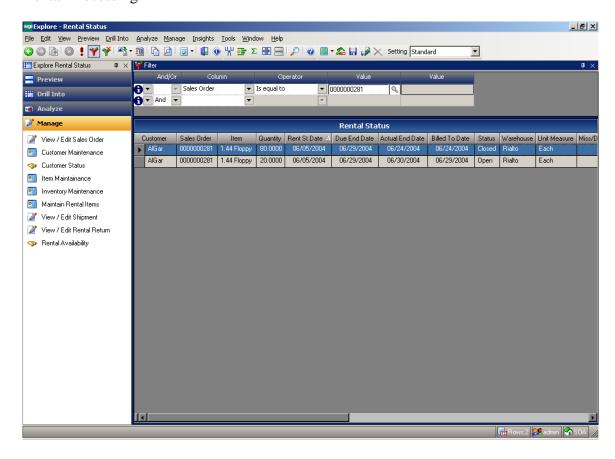
The **Qty On Rent** is the total quantity of the items being on rent.



Select Chart and the results will be displayed in a diagram.

#### Rental Status Explorer

The **Rental Status Explorer** has been integrated with the **Business Insights Explorer** module of Sage MAS 500 to provide all available features of **Business Insights** in Rental Processing.



The **Rental Status Explorer** provides access to rental data; no need to visit a maintenance screen, call up an inquiry, and run a report to gather the various and detailed information you need regarding your rentals.

The **Rental Status** grid provides you with detail information about the rentals. Here you can see to what customer and by what sales order number the item has been rented, what quantities are rented and from what warehouse they are shipped, when will be the rentals returned and if they are returned or not, up to what date rentals are billed. You can also get information about Missing/Damaged rentals.

The **Rent St. Date** and **Due End Date** columns are being captured from the Start Date and End Date specified on the rental line and populated correspondingly when the order is shipped.

Actual End Date is the date when rental is returned. It is taken from the Return Date of the Rental Return transaction. The Actual End Date blank means the rental has not been returned. For example, in order to view overdue rentals, you can select rentals with blank Actual End Date and Due End Date is before the Business Date.

The **Billed to Date** column displays the date up to which the rental line has been billed. In case rental is returned on the same day as **Billed to Date**, then no credit memo is generated, and no additional charges are billed. **Billed to Date** is updated each time invoice/credit memo is generated.

The **Miss/Dam** column indicates whether the rental is missing or damaged.

The **Actual End Date** is always blank for missing rentals.

The **Miss/Dam. Billed** flag set on means invoice has been generated for missing/damaged rental. If the flag is on but the line is not indicated as missing/damaged, credit memo should be generated.

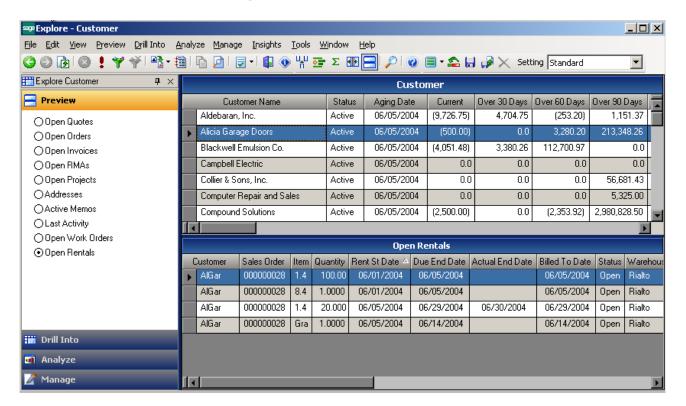
The **Issue Gen flag** set on indicates IM Issue transaction has been generated for missing/damaged rental.

The rental **Status** can be either **Open** or **Closed**.

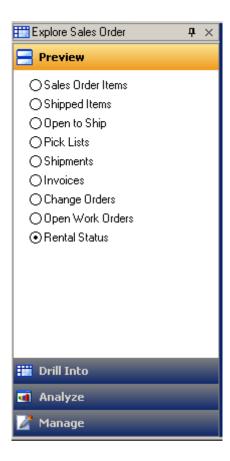
The **Status** column is set to **Closed** in the following cases:

- Rental is returned and the **Actual End Date** is the same as **Billed to Date** (billed completely).
- Rental is damaged or missing and invoice is generated for damaged/missed quantities.

In other cases Status is Open.



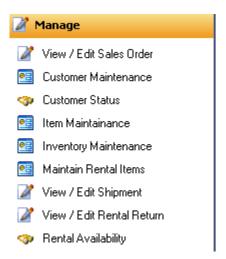
You can **Preview** open rentals from the following Insights: **Explore Customers, Items, Inventory, Warehouse.**Select **Open Rentals** from the **Preview** options and the open rentals will be displayed below the main grid for the selected entity such as Customer. The rentals with **Status** set to **Open** are considered as **Open Rentals**.



Rental Status can be previewed from Explore Sales Orders, Sales Order Lines, Shipments, and Shipment Lines.

The **Rental Status** pane will appear below the grid providing corresponding rental status information.

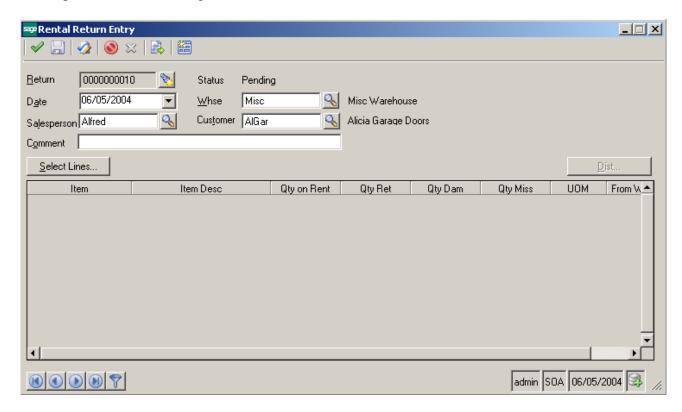
From the **Rental Status Explorer** you can **Drill Into** rental related data. While exploring rentals, for example, you can drill into associated Sales Orders, Shipments, Customers, Warehouses, Items, etc.



The Manage option presents a list of tasks accessible within the Rental Status Explorer. By selecting a line in Rental Status grid you can View/Edit Sales Order, open Customer Maintenance, run Maintain Rental Items program, review Rental Availability, etc.

#### View/Edit Rental Returns

The View/Edit Rental Returns program has been developed to allow returning rentals.



Click the **Next Number** button from toolbar to create new return transaction. The next transaction number is taken from **Rental Options.** 

The return **Date** is the **Business Date** set by default. After rental return is committed this **Date** will be considered as **Actual End Date** for rental.

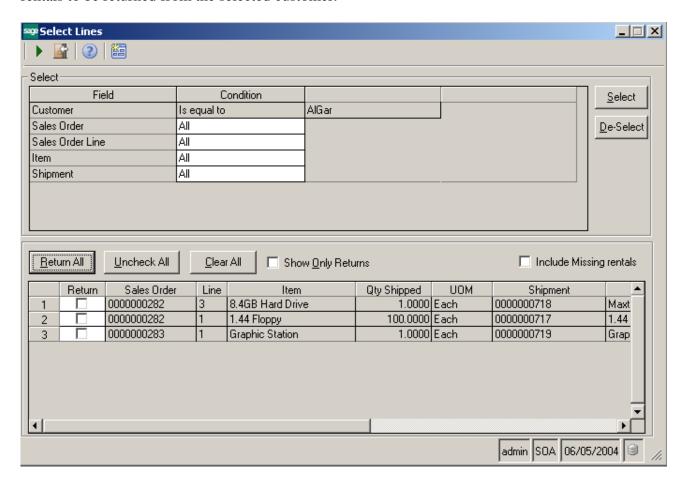
The **Status** is Pending until the return is committed. The receiving warehouse is specified in the **Whse** field. The salesperson (rental agent) is entered in the **Salesperson** field.

The **Salesperson** and **Whse** fields will be set by default if they are specified in **User Preferences**.

Rentals can be returned to the warehouse different from the one they are shipped from.

You can also return rentals to the bin different from the one they are shipped from, if the warehouse is tracked by bins. For example damaged items can be returned to the repair bin despite the fact they have been shipped from another bin.

Select the customer and type some comments if needed. Now you can click the **Select Lines** button and select the rentals to be returned from the selected customer.



You can make your selections using the filters in the **Select** group and clicking the **Select** button.

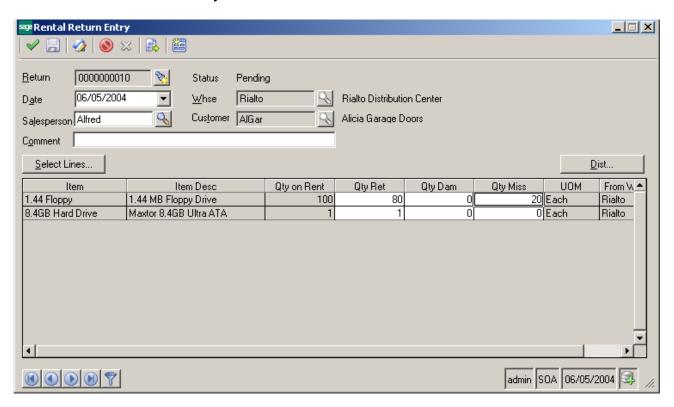
The **De-Select** button will discard your selection. If the **Include Missing** flag is on, the rentals previously considered as missing will be included in the lines. The items currently on rent are displayed in the Select Lines grid.

You can filter the lines by Sales Order number, Shipment number, etc.

Check the **Return** column to include a line or click the **Return All** button to include all lines at once. Check the **Show Only Returns** box to view only the checked lines in the grid.

The **Orig.** Whse is the warehouse of rentals' shipment.

Click the **Proceed** button after you have selected lines.



The lines are loaded in the return.

The **Qty Net** is the quantity customer is returning currently. The **Qty Ret** is set equal to **Qty on Rent** by default when lines are loaded in the Return.

In case the return is partial you can enter the actual returned quantity in the **Qty Ret** field and the remaining quantity will be considered as **Qty Missed.** If the quantity not returned is not missing really and will be returned later then you must set the **Qty Miss** to zero so that Invoice will not be generated for those units.

The sum of Qty Ret, Qty Dam and Qty Miss cannot exceed the Qty on Rent.

The **Qty Dam** column is for entering the damaged quantities if there are such in current return.

You can click the **Dist...** button if there are lines to be distributed before committing return. All 3 quantity fields must be properly distributed before saving return.

After proper quantities are entered and distribution is done click the **Commit** button to post the transaction and process the necessary updates.

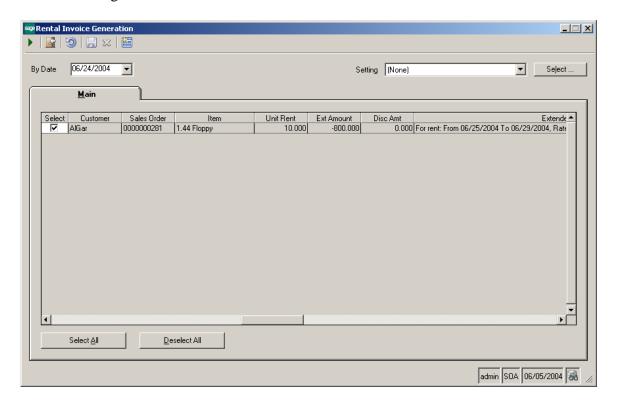
The following validations are performed and corresponding programs are popup when committing the return:

- If there are Missing/Damaged rentals in the return, the **Track Missing/Damaged Rentals** program is popup allowing you to generate Invoice, IM Issue Transaction. In case of returning previously billed missed rentals, AR Credit Memo transaction can be generated by **Track Missing/Damaged Rentals** program. (see below for more detail).
- If billing adjustment (credit memo, additional charges) is needed for the line, the Rental Invoice Generation program is popup. Billing adjustment is needed when the return date is before or after the Billed to Date.
- For returning rentals previously missed and having IM Issue transaction generated, IM Adjustment transaction will be created for receiving warehouse.
- When rentals are returned to the warehouse different from the one they have been shipped from, IM Transfer transaction is generated.

Note: Committed returns become read only and cannot be edited/deleted, so please be careful before committing.

#### Rental Invoice Generation

The **Rental Invoice Generation** program has been added to allow billing rentals.



Only the rentals need to be billed by the specified date will be loaded in the grid.

The **Business Date** is set as **By Date** by default.

Rentals need to be billed in the following cases:

- When the rental has been returned and Actual End Date is not equal to Billed to Date. If Actual End Date is before Billed to Date negative amount will be billed (Credit Memo can be generated).
- For Periodic billing, if the specified By Date is the time to bill for some period(s).

All rentals are billed for some date range.

Unit Rent is the rent amount for the date range when quantity is 1.

**Unit Rent** is calculated as product of daily rent amount and number of days in the range. Daily rent is determined by dividing the **Unit Price** to the number of days for the rental

period specified on the Order line. Discount percent specified for the Order line is applied to the daily rent as well.

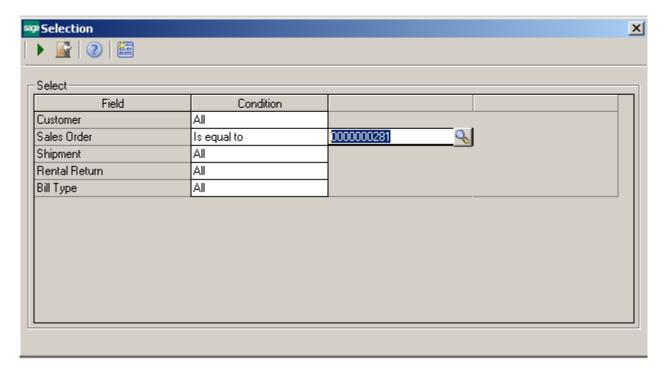
The **Extended Comments** column displays for what date range rental is billed.

Check the **Select** column for the line to include it in invoice generation. Click the **Proceed** button to process invoice generation.

The AR Invoice Batch will be created and the generated invoice or credit memo will be added in the batch.

**By Date** will be set as Batch Posting Date and Transaction Date for the generated Invoice/Credit Memo.

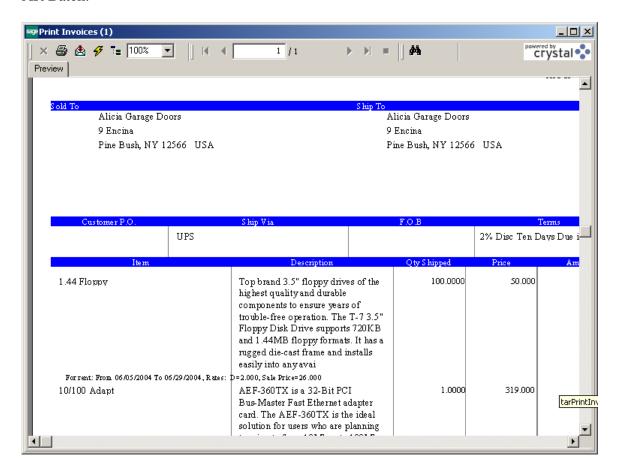
You can filter the lines by Sales Order number, Shipment number, etc by clicking on the **Select** button.



**Unit Rent** is populated in the **Unit Price** field of the generated Invoice line.

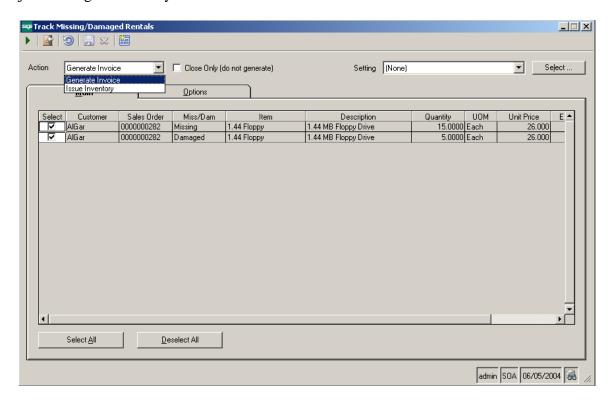
The billing information such as date range, rental rates, sale price is loaded in the **Extended Comments** field.

You can print the generated Invoice from corresponding AR Batch.



## Track Missing/Damaged Rentals

The **Track Missing/Damaged Rentals** program has been developed to allow reviewing missing/damaged rentals, generating Invoices/Credit Memos, IM Issue transactions or just closing without any action.



The following actions are available: **Generate Invoice** and **Issue Inventory.** 

The quantities treated, as missing/damaged during return will be loaded in the grid.

Select **Generate Invoice** action to bill the customer for missing/damaged rentals. The **Unit Price** for a missing/damaged item will default to the **Sales Price** specified on the line of order.

When previously billed missed rentals have been returned, AR Credit Memo transaction can be generated. For such lines the **Quantity** and **Extended Amount** fields' values will be negative.

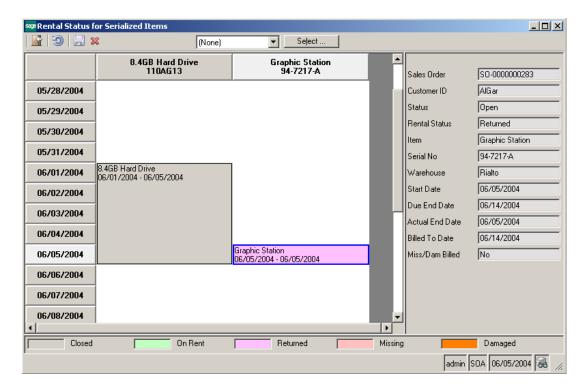
Choose the **Issue Inventory** action to generate IM Issue transaction for selected lines. Transaction will be generated for the warehouse the rentals have been shipped from.

If the **Close Only** box is checked the missing/damaged rental is considered as billed/issued but invoice/IM Issue transaction is not actually generated.

You can filter data displayed in the grid by clicking on the **Select** button. Here you can filter by Sales Order number, Return number, select only damaged or missing, etc.

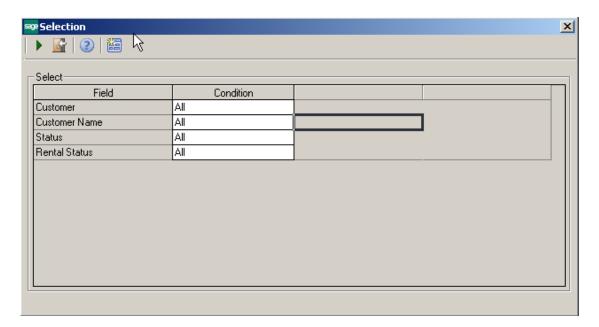
#### Serialized Items Rental Board

A special board has been created to allow reviewing rental status for Serialized Items. Each rental period for a serial is represented as a range of cells. The start of a range is rental **Start Date.** The end of a range is **Actual End Date**, when the rental has been returned, and Due End Date, when the rental is not returned yet. Each rental status in the cell (e.g. Closed, Returned, On Rent, Damaged, and Missing) is colored for easier visibility.



To see the detail rental information of the Serialized Item in the right of the screen, click on the cell containing that serial. The duration of rent as well as the **Due End Date**, **Actual End Date and the Billed to Date** for each Serial No is also visible. Here you can get also information about Rental Status, the warehouse from where they have been shipped and if the missing/damaged (if exist) have been billed.

You can filter the displayed data by selecting Customer, Customer name, Status, and Rental Status.



After you have made selections, click the **Refresh** button on the Board to update data.

## **IIG Created Tasks**

RNT menu has been created during server setup, which contains IIG created tasks.

The following **Tasks** are added by this enhancement:

- IIG Enhancement Registration
- IIG Enhancement Maintenance
- Set Up Rental Options
- Set Up Rental Terms
- Maintain Rental Items
- Rental Availability
- View / Edit Rental Returns
- Rental Invoice Generation
- Track Missing/Damaged Rentals
- Serialized Items Rental Board
- Rental Status Explorer

By default, the permissions are given to **SysAdmin** security group, if one exists. Otherwise, the permissions are given to **Public** fixed security group.

Use the **Maintain Security Groups** program to give permissions to new **Tasks**, as needed.