

Advanced Distribution Maestro

The Advanced Distribution Maestro is a grouping of SAGE 100 ERP add-ons developed by IIG to enhance the operations of a distribution company by focusing on improved inventory control and streamlining of order fulfillment and process tracking functions. These enhancements are sold individually and can be integrated to provide a complete solution to address all your needs.



- Lot Processing in S/O
- Multi-Location Order Processing
- S/O to P/O Link
- Order/Pick Ticket Spoolers
- Release Back Order
- Order Process Tracking
- Bill To Master
- Vendor Rebate Processing
- Royalty Processing
- Multi-Bin Processing
- Partial Transactions Register
- Associated Items Processing
- Universal Product Codes Processing (UPC)
- Consignment Merchandise Processing - Customers
- Consignment Merchandise Processing - Vendors
- Fast Sales Entry
- Advanced Landed Cost / Container Tracking
- Bill Of Lading

Lot Processing in S/O

The Lot/Serial Processing in S/O enhancement enables distribution of lot and serial items in the Sales Order Module. The entered Lot and Serial number information are printed on the order processing forms and are loaded as defaults during the Shipping Data Entry and Invoice Data Entry programs.

Multi-Location Order Processing

The IIG's Multi-Warehouse Location Order Processing Enhancement introduces the Interwarehouse (virtual warehouse) concept for transferring items between physical warehouses. When items are transferred, they are assigned to a 'virtual warehouse' during transit. Items are assigned to this virtual warehouse since items are no longer in the 'Ship From' warehouse, and are not yet received in the 'Ship TP' warehouse. These items are moved to the 'Ship TP' warehouse by an Interwarehouse Transfer Generation performed at the Ship From warehouse; during this process quantities can be verified to ensure that the proper items and quantity were actually sent. Order Entry allows for flagging orders to be included in the Warehouse Transfer Process. Warehouse code of the order line is changed as the inter-warehouse transfer transaction is updated in the system.

S/O to P/O Link

This enhancement allows for generating Purchase Orders from Sales Orders, the entered cost and vendor specified per line is copied to the purchase order. In addition, the cost entered during the receiving can be optionally written back on the sales order. The pricing information for the selected vendor can be viewed on the sales order.

Order/Pick Ticket Spoolers

The Order / Pick Ticket Spoolers enhancement enables printing Sales Orders and Pick Tickets automatically from the spooler programs.

Supported Platform
Sage 100 ERP



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Release Back Order

The Release Back Order enhancement enables allocating inventory to sales orders to track real availability of items required for immediate shipment. Manual as well as auto allocation to order lines is provided based on customer's priority or order's shipped date. The allocated quantities can be shipped completely in the Invoice Data Entry and Shipping Data Entry.

Order Process Tracking

The Order Process Tracking enhancement enables tracking of original order entry, changes made or the invoicing, as part of order fulfillment process. The Order Activity Tracking information can be accessed from Sales Order Inquiry and Sales Order/Quote History Inquiry.

Bill To Master

The Bill To Master Customer enhancement enables creating the A/R Invoice for a customer other than the one entered on the sales order as the bill to customer. A Master Bill To Customer can be specified for each Customer. Sales Orders, Shipping Entries, S/O and A/R Invoices, RMA entries and Receipts can be linked to a Bill To Customer different from the default one specified for the ship-to customer. All the postings can be optionally updated to Bill To Customer only, or to Bill To and Ship To Customers.

Vendor Rebate Processing

The Vendor Rebate Processing enhancement allows for setting up different rebates amounts for each specified vendor, item and specified time period; different G/L accounts can be entered for posting for specified ranges of items. Rebates are calculated during Daily Sales Reports/Updates, and are posted to the corresponding accounts during Daily Transaction Register. Calculated rebates can be viewed and edited prior to the generation of A/P invoices.

Royalty Processing

The Royalty Processing Enhancement has been developed to keep track of royalties owed to each vendor by item. The royalty method and values can be specified by item for each vendor. The royalty amounts to be paid can be viewed and edited before generation of A/P invoices. The Royalty Edit Register can be performed for selected vendors, items ranges and time period. A/P invoices are generated for the royalties to be paid to vendors. The Royalty Listing report prints royalty methods for items with the corresponding vendors. The Royalty Analysis Report prints amounts and quantities sold and royalties paid for the current and prior years.

Multi-Bin Processing

The Multi-Bin Processing Enhancement allows users to track and process inventory of a given item in multiple bins. This enhancement allows for committing inventory from bins during order entry, pick ticket printing or manually during the shipping data entry or invoice data entry programs. In addition, this enhancement allows for setting allocating policy based on smallest quantity, bin priority or received date. Optionally, system can be setup for wave picking; from bulk / overstock by aisle to pulling area and from pulling areas to pick areas. Bin numbers can also be setup as auto receiving bins or don't allocate (hold) bins. Quantity information by Warehouse and Bin for each Item is available for viewing and editing through Item Maintenance and Inquiry programs.

Partial Transactions Register

The Partial IM Transaction Register enhancement enables special flagging of Inventory Management Transactions to allow selective updating of entered transactions. The Transactions will not be updated until they are marked as Confirmed for updating.

Associated Items Processing

The Associated Items Processing enhancement enables linking items for the purpose of auto loading the associated / linked items into the sales orders. Up to 8 associated items and quantities can be linked to each item.

Universal Product Codes Processing (UPC)

The Universal Product Codes Processing enhancement allows for assigning UPC codes to items. You can select from the UPC-12, EAN/UCC-13, EAN/UCC-14 types of codes. The enhancement can check UPC codes to be unique throughout the system; the UPC codes can be assigned to items in the Inventory Maintenance, or in the special UPC Code Maintenance. The UPC codes can be assigned to items or groups of items automatically. The UPC codes can be scanned in the MAS programs and the entry is converted to item numbers for further use.

Consignment Merchandise Processing - Customers

The Consignment Goods Tracking enhancement allows for tracking of inventory shipped to customers on consignment. The consignment orders are shipped using the same SAGE 100 ERP order fulfillment functions. The updating of Daily Sales Update is modified to transfer the items from the shipped warehouse to a logical warehouse defined by customer for consignment inventory. Customers are able to generate a Billing Notations transaction (invoicing customers for products sold), thus decreasing the inventory in the consignment inventory; or perform a Vendor Returns function to return the inventory from the consignment warehouse back to the main warehouse.